



**“Pleasure in the job puts perfection in the work”**  
*Aristotle*

Aristotle’s words capture how we feel about our approach to corporate hospitality and the real benefits we feel are to be gained from working away from the office in pleasurable surroundings.

At The Granville, you can actually mix business and pleasure. We provide companies with an alternative business environment that feels more like your own private club or office by the sea. You can even arrange to have the whole hotel to yourself for the ultimate in privacy and personal service.

We are proud to be Brighton’s original seafront boutique hotel. Thanks to our size and experience we can provide your delegates with excellent service and surroundings, leaving you free to get the most out of your business meeting.

**The Place to Be**

Located in the heart of Regency Brighton and overlooking the historic West Pier, we offer a first-class meeting, entertaining and residential retreat from the hustle and bustle.

We are within walking distance of some of the South Coast’s busiest conference and exhibition centres including the Brighton Centre, The Hilton Metropole and the famous Grand Hotel, as well as the head offices of some of the UK’s biggest enterprises.

Often referred to as ‘London by the sea’ Brighton is an ideal business location with excellent road, rail and plane links to the south east and beyond. It is also a wonderful place to rest and revive with award-winning restaurants and entertainment venues, bars, pubs, independent shops and well-known high street brands.

**The Granville Hotel and its team are always here to help so please call us on: +44 (0)1273 326302**

**“It’s a perfect venue for our annual management meeting:  
the service is excellent, the facilities are spot on and the  
location is superb.”**

***M Gregory, Gregory Consultants***

### **Corporate Hospitality Packages**

Our good reputation means a great deal to us which is why we value feedback from our guests as much as we value their bookings. By asking our clients for their comments and listening to their evolving needs we have developed a corporate hospitality package that offers what business wants at an affordable price.

Our guests are clear as to what they expect from their corporate hospitality experience and what they value in the service they receive from the team here at The Granville. This can be summarised as tailored-service, quality care and affordability.

### **Tailored-Service**

From your first call through to the event itself, you will have a dedicated member of staff looking after you and your delegates. We will ensure you have just what you need to get the most out of your stay – whether that’s making recommendations and bookings for corporate entertainment, tailoring food & drink to meet special dietary requirements without sacrificing quality or variety, or ensuring your party has its own entrance and reception room away from the other guests in the hotel.

Even if you are not staying with us, or using our business facilities, but simply visiting Brighton for a conference or external business meeting, your delegates can still experience fine private dining at The Granville in either buffet or ‘at table’ style.

### **Quality Care**

We believe in maintaining quality of service throughout the hotel – from designing our guest and reception rooms around individual, stylish themes, through to using only the finest locally sourced products, to offering the latest in business office facilities.

Our approach to service is understated yet professional – friendly yet timely. With us, you will enjoy a first-class dining experience in an unforgettable location. Our food is farm fresh, can be tailored to all dietary requirements and is always prepared from scratch in our kitchens. Our wine is selected by our partners at Brighton’s independent wine specialist and importer, St Martin Vintners. Please see below for lunchtime food and drink menus.

When you use our venue for corporate hospitality, you will also have access to a range of well-maintained business equipment including:

- Powerpoint projector and screen
- Wi-fi enabled environment
- Private PC with internet access
- Flipchart and pens
- Fax machine
- Photocopier
- Technical support



### **Affordability**

We charge a day delegate fee of £21.50 which includes buffet lunch, and a £23.50 day delegate rate with two course sit-down lunch. Unlike most corporate hospitality venues we do not charge our guests for use of our business equipment and we do not expect you to pay for any mineral water used during your meeting.

### **Venue**

Meetings are held in The Rose Room – an elegant, light and airy Regency style room with sea views to stimulate creative thinking. The Rose Room has its own private entrance and reception room with permanent internet access, as well as a seafront terrace ideal for breaks and drinks.

Set-up:

- Theatre style up to 40 people
- Boardroom style up to 25 people
- Classroom style up to 20 people
- Cabaret style up to 20 people

In addition to The Rose Room, from 7.30am private breakfast or breakout meetings can be arranged in any of the guest suites for the ultimate, discreet small business meeting. You and your delegates can take lunch either in The Rose Room itself, in your reception room or in our elegant private dining area, The Blue Room. In warmer months, you can also lunch on your terrace overlooking the beautiful Brighton seafront and its historic West Pier. All catering options are accompanied by a quality of service only a boutique hotel can offer. **Please contact us on +44 (0)1273 326302**

### **Accommodation**

All our rooms are individually designed to provide a welcoming, comfortable and elegant base for your stay. We have a low, mid-week business rate starting at £65 for double room with single occupancy or £88 for two sharing. In addition, if you take 10 or more of our rooms for the night, we will not charge you for use of our business accommodation and facilities.

### **Business Lunch**

The Granville has created the following tasty and affordable menus for its business delegates. If you do not want to use one of these menus then our hotel restaurant, The Fishermen's Rest, also has a seasonal à la carte menu on offer.

**Please contact us for details on +44 (0)1273 326302**

### **Buffet Menu**

Charcuterie platter  
Smoked salmon and prawns  
Egg mayonnaise salad  
Mixed Salad  
Crusty bread & butter  
Cheeseboard  
Fresh fruit salad  
Coffee or tea

This menu is priced at £7.50 per person if you are not already using our business facilities and paying a day delegate rate.

### **At Table Menu**

#### **Main**

Breast of chicken in a cream and mushroom sauce  
Fillet of salmon in lemon butter  
Mixed vegetable and nut roast with gravy (v)

#### **Dessert**

Plum crumble with custard  
Ice cream  
Cheeseboard

Coffee

This menu is priced at £9.50 per person if you are not already using our business facilities and paying a day delegate rate.

## **Wine**

Our wine list has been crafted by Brighton's independent wine specialist and importer, St. Martin's Vintners. Developed to produce the best selection and best price, it also includes a selection of vegetarian options.

### **White**

<b>1</b>		<b>£11.50</b>
	<b>Ackerman Vin de Pays du Jardin de la France Chardonnay</b> <i>Soft, unoaked, clean, fresh and dry</i>	
<b>2</b>		<b>£11.50</b>
	<b>Kamsberg Bushvine Malmesbury Chenin Blanc</b> <i>Lovely, dry, tropical fruit palate</i>	
<b>3</b>		<b>£12.25</b>
	<b>Vin de Pays d'Oc Domaine du Château Sauvignon</b> <i>Intense Sauvignon from Languedoc</i>	
<b>4</b>		<b>£13.75</b>
	<b>Trivento Viognier</b> <i>Fresh with sweet fruit aroma from Argentina</i>	
<b>5</b>		<b>£14.95</b>
	<b>Venezie 'Fiorile' Cesari Pinot Grigio</b> <i>Dry, medium, delicate and fragrant from Italy</i>	
<b>6</b>		<b>£17.50</b>
	<b>Oyster Bay Marlborough Sauvignon Blanc</b> <i>Floral, fruity, crisp and zesty from New Zealand</i>	
<b>7</b>		<b>£18.95</b>
	<b>Seifried Estate Nelson Riesling</b> <i>Refined floral, fruity and crisp from New Zealand</i>	
<b>8</b>		<b>£20.25</b>
	<b>Domaine 'La Marguerite' Alain Geoffrey Chablis</b> <i>Elegant French Chablis with apple and citrus fruit notes</i>	
<b>9</b>		<b>£23.95</b>
	<b>Francois Paquet Pouilly-Fuissé</b> <i>French full and complex</i>	

### **Rosé**

<b>1</b>		<b>£16.95</b>
	<b>Château Grand Bireau Clairet Merlot</b> <i>Pale, light, soft and award-winning</i>	
<b>2</b>		<b>£17.50</b>
	<b>Rosé de Bortoli Cabernet</b> <i>Full and delicious from Australia</i>	

<b>Red</b>	
<b>1</b>	<b>£11.50</b>
<b>Norte Chico Merlot</b>	
<i>Medium, soft, plummy and easy to drink from Chile</i>	
<b>2</b>	<b>£11.50</b>
<b>Rolleston Vale Shiraz Cabernet</b>	
<i>Ripe, supple, blackfruit and vanilla aroma from Australia</i>	
<b>3</b>	<b>£14.75</b>
<b>William's Well Shiraz</b>	
<i>Fine oak, wild berry and light pepper aromas from Australia</i>	
<b>4</b>	<b>£15.95</b>
<b>Vega del Rio Rioja</b>	
<i>Easy-drinking, soft, oaky and firm from Spain</i>	
<b>5</b>	<b>£17.75</b>
<b>Francois Paquet 'Pissardière' Brouilly</b>	
<i>Medium, soft and fruity from Beaujolais</i>	
<b>6</b>	<b>£19.95</b>
<b>Charles Thomas Côtes de Beaune Villages</b>	
<i>Delicious, soft and feminine with summer fruits</i>	
<b>7</b>	<b>£22.75</b>
<b>Jordan Estate Cabernet Sauvignon</b>	
<i>Ripe berry, luscious and full-bodied. Exquisite</i>	
<b>Sparkling</b>	
<b>1</b>	<b>£14.95</b>
<b>Rémy-Pannier Brut</b>	
<i>Light, dry with touch of ripe fruit</i>	
<b>2</b>	<b>£17.95</b>
<b>Cordon Negro Freixenet</b>	
<i>Full-bodied and stylish</i>	
<b>Champagne</b>	
<b>1</b>	<b>£28.95</b>
<b>Louis Massing Réserve Brut</b>	
<i>Refreshing, light and lemony</i>	
<b>2</b>	<b>£54.95</b>
<b>G H Mumm Cordon Rosé</b>	
<i>Generous, cherry and redfruit aromas and soft taste</i>	
<b>3</b>	<b>£54.95</b>
<b>Veuve Clicquot Ponsardin Brut Yellow Label</b>	
<i>Dry, full-bodied and rich. Beautiful bouquet</i>	
<b>4</b>	<b>£54.95</b>
<b>Bollinger Special Cuvée Brut</b>	
<i>Full-bodied and distinctive</i>	

## Location

The fishing village of *Brighthelmstone* emerged as a popular health resort during the 18th century and a destination for day-trippers after the opening of the railway in 1841. The town was finally renamed Brighton with the creation of the Pavilion -- the louche oriental palace built by John Nash for his patron Prince Regent, George IV.

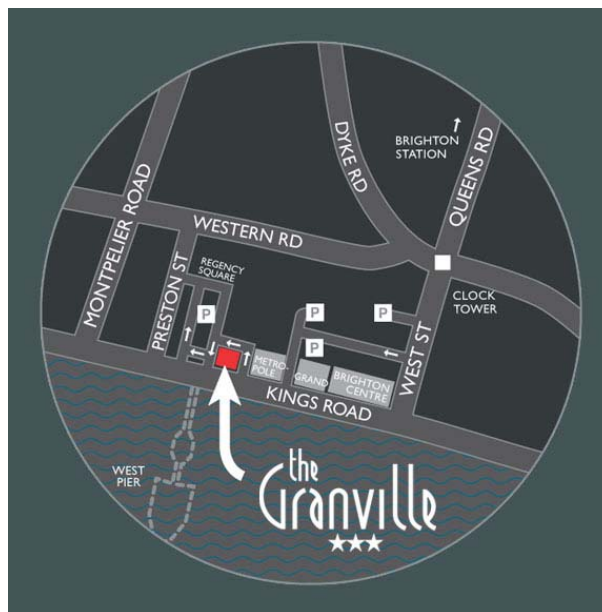
Along the seafront, the area occupied by the original fishing village has become The Lanes -- a collection of narrow alleyways filled with antique and jewellery shops, fine restaurants, bars and pubs.

Named one of the first cities of the millennium, Brighton & Hove is a bustling place with a unique character. Full of boutique shops, award-winning restaurants, theatres, cinemas, and entertainment venues it has one of the most famous coastlines in Britain and a beautiful backdrop of the rolling Sussex Downs.

## Parking

The Granville Hotel does not have on-site parking but guests are invited to use the Regency Square NCP car park only 50 yards from the premises. Our guests receive a 30% discount at the car park - maximum 24hr fee is £8.12.

## Find Us



## Contact Us

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We hope to hear from you soon.